



Richardson's Export MRL Standards

What You Can Do to Ensure an Acceptable Crop at Harvest

GRAINS AND OILSEEDS are being subjected to increased scrutiny when it comes to MRLs (Maximum Residue Limits). Many new crop protection products and biotechnology trait products have been commercialized and accepted through the Canadian registration system. However, some of these products have yet to receive a level of acceptance or are absent of an established MRL in Canada's major export markets.

Based on a risk assessment process, in the 2016-2017 season, Richardson will not sell or handle grains or oilseeds treated with these products:

- Quinclorac (Clever - Canola)
- Metconazole (Quash Fungicide - Canola)
- Chlormequat (Manipulator - Wheat)
- Fluoxastrobin (Evito 480 SC Fungicide - Wheat)
- Azoxystrobin and Benzovindiflupyr (Elatus Co Pak- Peas, Soybeans, Lentils and Chickpeas)



WHAT YOU CAN DO

Here are some steps you can take to ensure you don't limit market access for your grains and oilseeds:

- Follow label directions when applying crop protection products
- Use the 4Rs – right source, right rate, right time, right place
- Do not plant unregistered varieties and do not use unregistered crop protection products or off label applications
- Unsure about a crop protection product? Check with your grain buyer before applying the product
- Follow safe grain storage recommendations. Ensure bins are clean and free of treated seeds, infestation and moisture. Do not use pest products such as malathion on grains and oilseeds or when preparing bins for filling
- Store grains and oilseeds at appropriate moisture levels. Be sure to monitor grain that's in storage for extended periods and aerate to reduce the risk of spoiling or heating
- Choose disease-resistant varieties and use production practices that reduce the risk of infestation
- Know what you grow and deliver what you say you will deliver
- Have an understanding of current market access risks and ensure you are following on-farm best practices



To find out more about MRLs, visit keepingitclean.ca. For information on the products Richardson Pioneer is selling and accepting this season, visit richardsonpioneer.ca and contact your local Richardson Pioneer Ag Business Centre.

Your Richardson Pioneer Crop Calculators

No matter how high tech agriculture gets, it's ultimately Mother Nature that calls the shots. To help make sense of these weather whims, our Your Richardson Pioneer website offers personalized crop calculators. While you won't have control of the sun or rain, being able to easily predict when your crop is likely to hit future growth stages will bring you one step closer to proactive farm management and a healthy crop at harvest.

Visit richardsonpioneer.ca and click on any of the seven interactive crop calculators for barley, canola, spring wheat, field peas, corn, soybeans and lentils under the "Crop Tools & Weather" tab.

Haven't signed up for Your Richardson Pioneer?

Sign up today to get access to Crop Calculators and many other features only available to Richardson Pioneer customers.

Reporter

THE LATEST NEWS FROM RICHARDSON INTERNATIONAL LIMITED



Introducing Bennett Farm

Richardson's New Research and Demonstration Farm in Saskatchewan

RICHARDSON is proud to be truly invested in Canadian agriculture. To further our commitment to the ag industry and continue to grow for the future, we are excited to announce the creation of Bennett Farm, a brand new research and demonstration farm in Saskatchewan.

Richardson is investing \$15 million to establish Bennett Farm, a 444-acre demonstration farm and training centre conveniently located in Richardson, Saskatchewan just minutes outside of Regina. The new farm will allow us to put the latest seed varieties, crop input products and equipment to the test in real growing conditions working with our valued suppliers, partners and customers.

Since 1997, Richardson has operated Kelburn Farm, a 500-acre research farm and crop development centre just south of Winnipeg in the Red River Valley. Bennett Farm will be a sister farm to Kelburn and will allow Richardson to gather more accurate information on how crops and products perform in different growing environments.

"At Richardson, we are committed to furthering Canadian agriculture through research and development," says Curt Vossen, President and CEO of Richardson. "While Kelburn Farm is a valuable resource for agriculture in Manitoba, we recognize that results might not be the same in other geographies. We are excited to establish Bennett Farm in Saskatchewan, which is the heart of the growing region and our Richardson Pioneer network."

Bennett Farm will be a multi-year project built in three phases. Initial site work began last fall and Phase One is almost complete with the addition of a machine shop, shed, storage bins and landscaping. The first crop was planted this spring and Bennett Farm will host tours throughout the growing season.

Phase Two of the project will begin in 2017 with the construction of a new Regional Office for Richardson Pioneer. In 2018, Phase Three will add a large training and events centre, which will provide space for meetings and events for Richardson and its suppliers and partners.

"Bennett Farm will be much more than a research facility. We are committed to making a significant investment in the province of Saskatchewan and creating a prominent education and training centre for students of all ages," says Vossen.

"Bennett Farm will be unique to Saskatchewan as it will offer our customers, employees, partners and the community the opportunity to see agriculture up close and learn more about the importance of our industry for generations to come."

Bennett Farm was named after the Bennett family, who owned the land since the 1940's and continue to farm across the highway from the new research farm. Murray Bennett spoke at Richardson's announcement event on June 22 and said he feels "mostly just pride" about the new Bennett Farm.

"This opportunity was the right thing to do. It's right for agriculture," said Murray Bennett, who works for Farm Credit Canada, but still farms across the highway from the research farm. "And it's important that we educate people and we feed people." ■



Curt Vossen, President and CEO of Richardson, announced the creation of Bennett Farm at an event on June 22

what's inside



Vancouver Terminal Expansion

Richardson's port terminal expansion project is now complete



Time to Rebuild

Rose Valley Fire Department rebuilds fire hall with help from Richardson



Richardson's Export MRL Standards

What you can do to ensure full market access at harvest

RICHARDSON'S 2016 PHOTO CONTEST

Take Your Best Shot

Brent Neumann, Carseland, AB

CALLING ALL SHUTTERBUGS!

It's time to Take Your Best Shot and enter Richardson's 2016 photo contest. Thank you everyone who has already submitted photos to our contest! We've received many stunning submissions so far that showcase Canadian agriculture and highlight Richardson. The contest is open until 11:59 p.m. on September 16, so you still have lots of time to enter. Send us your photo submissions to photo@richardson.ca.

When submitting photos, please include:

- Photographer's name and location
- Telephone number
- Description of photo and where it was taken
- Twitter and Instagram handles, if applicable

Judges, including professional photographers, will select photos based on creativity, composition, photo size and how the image captures the spirit of agriculture and our business. Winning photos will be featured in Richardson's 2017 calendar and winners will receive:

- **First Place** – iPad
- **Second Place** – Waterproof camera
- **Third Place** – Richardson travel bag

PHOTO REQUIREMENTS

Photos need to be high enough quality to be printed in a calendar. Quality and resolution are factors in making our winning selections.

Photos should be 300 dpi and no smaller than 8" x 10" and four megabytes. If photo submissions are 72 dpi, they must be at least 3,000 pixels in size both vertically and horizontally. Photos taken on a cell phone are not high enough quality. Check the quality of your photos by right clicking the file on your computer, selecting "Properties" and clicking on the details tab.

See full contest details at www.richardson.ca. Here are some of the photos submitted so far! ■



Christine Young, Yorkton, SK



Skyler Sapach, Two Hills, AB



Michael Wigg, Vancouver, BC

2016 CropWatch™ Performance Trials and Tours

RICHARDSON PIONEER'S CropWatch™ Performance Trials are a great tool for our agronomists to test varieties and farm practices throughout the growing season. Every year, our agronomists work with growers to seed large strip demonstration trials using grower equipment and practices in their own fields. These trials allow us to see how varieties perform in your local areas under the same growing conditions you're experiencing on your farm.

The majority of our Richardson Pioneer Ag Business Centres have around one to three sites

where we test a selection of varieties from several suppliers with different features including trait systems, maturities and disease tolerances. Last year, we harvested 46 canola, 29 soybean and 13 corn trials. In 2016, we've seeded 142 trials across Western Canada, including 76 canola trials, 40 soybean trials and 26 corn trials.

Richardson Pioneer's CropWatch™ Trials are not replicated, but they give local growers an opportunity to evaluate varieties in familiar growing conditions throughout the season. Our locations tour customers through the trials to allow them

the opportunity to see the differences in flowering period, height, maturity and other phenotypic characteristics.

In 2016, Richardson Pioneer will also be running several "What's Possible Trials" in conjunction with ATP Nutrition. These product trials will aim to push yield and profitability of the customer to the next level by testing various foliar nutrition products.

For more information on CropWatch™ Trials and to find out about tour opportunities in your area, visit your local Richardson Pioneer Ag Business Centre. ■

INVESTING IN OUR FACILITIES

Richardson Doubles Capacity in Vancouver

RICHARDSON has nearly doubled the storage and receiving capacity of its export terminal in North Vancouver following the successful completion of a \$140-million expansion project. The project, which began in 2013, involved construction of a new 80,000 metric tonne grain annex, bringing the terminal's storage capacity to 178,000 metric tonnes. The terminal now has the ability to handle in excess of six million tonnes each year to meet the growing demand for Canadian grains and oilseeds.

Richardson's Vancouver terminal was operating at maximum capacity for several years before the expansion, handling in excess of three million metric tonnes (MMT) of grains and oilseeds annually. With the expansion complete, Richardson's terminal can now handle over five MMT of grains and oilseeds per year. This project was key to meeting the growing demand from global markets, specifically markets in Asia-Pacific.

Building the annex was no easy task given the amount of space construction crews had to work with.

"We were building a structure in which the footprint essentially covered the entire parcel of land we had to work with, eliminating any opportunity to stage construction materials in the direct vicinity," says Brian Olson, Vice-President of Engineering Services. "As a result, a lot of creativity and innovation were required to build it."

To complete the project, all large components were fabricated off-site in Victoria, barged over and, using a 600-metric tonne barge crane anchored beside the project, hoisted into place.

The terminal was fully operational throughout the expansion and, despite ongoing construction, set rail and shipping records. While the facility usually ships about three million tonnes of grain each year, it set a new handling record in 2015, shipping 5.2 million. Within the first full month of operation, the terminal received 5,400 rail cars, which is 200 more than it has ever received within the same time period.



Phil Hulina, Senior Director, Vancouver Terminal Operations; Curt Vossen, President and CEO; Hartley Richardson, Chairman of JRSL, and Darwin Sobkow, Executive Vice-President, Agribusiness Operations & Processing, cutting the ribbon

"For us to complete this project on time and on budget, not only continuing daily operations but exceeding expectations by setting new shipping and receiving records, is an outstanding accomplishment," says Darwin Sobkow, Executive Vice-President, Agribusiness Operations and Processing. "Our Vancouver project has been a tremendous success story from start to finish and that speaks volumes about the commitment and dedication of our team."

Prior to the beginning of construction, Richardson also invested \$20 million to improve rail receiving capacity and increase operating efficiencies at the terminal. The facility doubled

the number of railcars from 150 a day on a single track to 300 a day on a double track.

To celebrate the completion of this massive project, Richardson held a grand opening event on June 1 and 2, which included a gala dinner and boat cruise on the harbour. Over 140 people, including several international customers from around the world, were in attendance to celebrate Richardson's most recent investment to support the Canadian agriculture industry.

View the video of our expansion project from the ground up at www.richardson.ca/media/video ■



Adrian Man, Assistant Vice-President, Asia Pacific, with a guest at the event and Terry James, Senior Vice-President, Export Marketing



Vancouver terminal ice sculpture



Guests at the Gala Dinner

Expanding the Richardson Pioneer Network

New Richardson Pioneer Facilities in Dauphin, MB and Three Hills, AB

RICHARDSON PIONEER is truly invested in enhancing our facilities and servicing our customers. By building a new high throughput grain elevator in Dauphin, MB and opening a new Crop Inputs facility in Three Hills, AB, we're better able to serve the needs of our customers in Canada and around the world.

The construction of the new Richardson Pioneer Ag Business Centre in Dauphin, MB is well underway. The facility is expected to begin receiving grain shipments in June and will be fully completed this September. This new grain elevator is replacing the former wood crib elevator and will have a 50,000 bushel per hour capacity, which will make it one of Richardson's fastest facilities.

In May, Richardson Pioneer opened a new Crop Inputs location in Three Hills, AB to service customers in the area. The facility features a warehouse, a new Richardson Pioneer office and a new VIS fertilizer blender.



DAUPHIN, MB

2016 STORAGE BIN AND FERTILIZER UPGRADES

Richardson is continuing to upgrade storage capacity and fertilizer blending capabilities at our Richardson Pioneer Ag Business Centres across Western Canada to better serve your farming business needs.

VIS blenders allow greater flexibility for blending and increased product inventory. This makes our processes more efficient for you and our facilities. Not only are facilities receiving new blenders, some Ag Business Centres are receiving upgrades with additional storage and increased blending capabilities. Here are the facilities recently receiving upgrades and expansions:

VIS Fertilizer Blender Upgrades:

- Richardson Pioneer Brandon
- Richardson Pioneer Kamsack
- Westmor Terminals Inc.

VIS Fertilizer Blender Installations:

- Richardson Pioneer Balgonie
- Richardson Pioneer Carlton Crossing (Saskatoon)
- Richardson Pioneer Carseland
- Richardson Pioneer Coronach
- Richardson Pioneer Imperial
- Richardson Pioneer Maple Creek
- Richardson Pioneer Mollard (Brunkild)
- Richardson Pioneer Three Hills Crop Inputs Centre
- Richardson Pioneer Unity
- Tri Lake Agri Killarney

Grain Storage Bin Upgrades:

- Richardson Pioneer Estevan – Three 7,066 MT bins
- Richardson Pioneer Marshall – Two 7,066 MT bins
- Westmor Terminals Inc. – Two 7,066 MT bins



UNITY, SK



THREE HILLS, AB



PHOTO BY: ANDY LABDON, WADENA NEWS

Rose Valley Fire Department Rebuilds

Richardson Pioneer Donates \$50,000 to Help Replace Fire Hall

LOSING A FIRE HALL to a fire seems unimaginable, but this was the unfortunate case for Rose Valley, SK and the surrounding communities. In December 2015, a fire caused by a faulty battery charger destroyed the Rose Valley & District Volunteer Fire Department's hall and equipment, causing a huge gap between communities and certain emergency services, which were now unavailable to Rose Valley, the RM of Ponass Lake and the Village of Fosston.

"The heat was so intense it caused structural damage to the building and destroyed all of our equipment. The ladders and helmets melted while fire suits had burns throughout," says Dale Whitford, Fire Chief for the Rose Valley & District Volunteer Fire Department. "The loss of our fire hall, fire trucks and all equipment was overwhelming for the Rose Valley Fire Department and the communities we serve. Without local response, our communities now face long response times and greatly increased risk."

Although the fire department's insurance helped cover a large portion of the \$750,000 required for the new hall and equipment, the 18 volunteer fire fighters were tasked with raising the rest of the necessary funds to build a new hall and replace the equipment. Through the Richardson Foundation, Richardson Pioneer was happy to step up with a \$50,000 donation earlier this spring.

"The volunteer fire department is made up of people we live with in the community and producers we do business with. They are the people on the scene fighting fires, providing support for vehicular accidents, assisting with environmental spills and more," says Carter Kolybaba, Director of Operations for Richardson Pioneer Wadena. "At Richardson Pioneer, we are proud to invest in projects that matter to help ensure the safety of the people in our communities."

The Rose Valley Fire Department expects to have their new fire hall fully operational by the end of August 2016. ■



"The heat was so intense it caused structural damage to the building and destroyed all of our equipment. The ladders and helmets melted while fire suits had burns throughout."





Richardson Pioneer's Neil Banbury, Senior Director, Zone 4, and Vice-President Tom Hamilton present the cheque to the Friends of the Bowl Foundation in Saskatoon

Supporting Sport in Saskatchewan

Every year, Richardson donates over \$1.5 million to community projects across Western Canada, with many of these projects benefitting young Canadian athletes. In 2016, Richardson has already contributed to many projects, including the Friends of the Bowl Foundation in Saskatoon and the Estevan 2016 Saskatchewan Summer Games.



Cheque presentation to the Estevan 2016 Summer Games

Richardson Pioneer Donates \$250,000 to Friends of the Bowl in Saskatoon

RICHARDSON PIONEER is proud to contribute to the Friends of the Bowl Foundation in Saskatoon with a \$250,000 donation towards the redevelopment of the Gordie Howe Sports Complex. Neil Banbury, a Senior Director for Richardson Pioneer, presented the cheque to the Foundation on April 28.

The Saskatoon Minor Football Field, formerly named the Gordie Howe Bowl, is part of the Gordie Howe Sports Complex and has been serving the community since 1960. The Friends of the Bowl Foundation has been working for several years to raise funds to enhance the field and the rest of the complex.

With Richardson's donation, the committee was able to complete Phases one and two of the project, which included new artificial field turf, lights, a sound system, a score clock and the construction of a new 24,000 square foot clubhouse. Richardson was recognized with a field logo on the new artificial turf.

The Saskatoon Minor Football Field is used by over 6,000 people every season, including by the Saskatoon Hilltops, which play four season games at the field, and high school teams, which use the field for over 50 games a season. With these renovations, the field is expected to increase operations from four months out of the year to eight months. ■

Richardson Pioneer Named Diamond Sponsor for Estevan 2016 Saskatchewan Summer Games

RICHARDSON PIONEER is a Diamond Sponsor for the Estevan 2016 Saskatchewan Summer Games after donating \$100,000 to assist with renovations to the tennis courts. The tennis courts at the Estevan Comprehensive School, which will be the tennis venue for this year's Games, will be named the Richardson Pioneer Tennis Courts for the next 10 years.

"Richardson Pioneer is proud to support the Estevan 2016 Saskatchewan Summer Games. Supporting events like this is an integral part of our commitment to remain truly invested in the communities in which we work and live," says Tom Hamilton, Vice-President of Richardson Pioneer. "We are excited to support a great event for Estevan while leaving a lasting legacy for the community."

The 2016 Saskatchewan Summer Games run July 24-30 in Estevan, SK and provide young athletes the opportunity to train and prepare for competition at higher levels. The Games began in Saskatchewan in 1972 and were originally intended to invite athletes of all ages to participate in multi-sport games.

"Sporting facilities, particularly ones for our community's youth, are important to the social wellbeing of our communities," says Brian Senchuk, Co-Chair of the Saskatchewan Summer Games. "We thank Richardson Pioneer for believing in our dreams of energizing the 2016 Games in such a way that we show the province what a wonderful region we live in and leave a strong legacy for generations to come." ■



Richardson is now live on Social Media!

RICHARDSON INTERNATIONAL has joined the online conversation by launching our very own accounts. Follow us on:



Facebook

www.facebook.com/RichardsonInternational



Twitter

[@Richardson_INTL](https://twitter.com/Richardson_INTL)

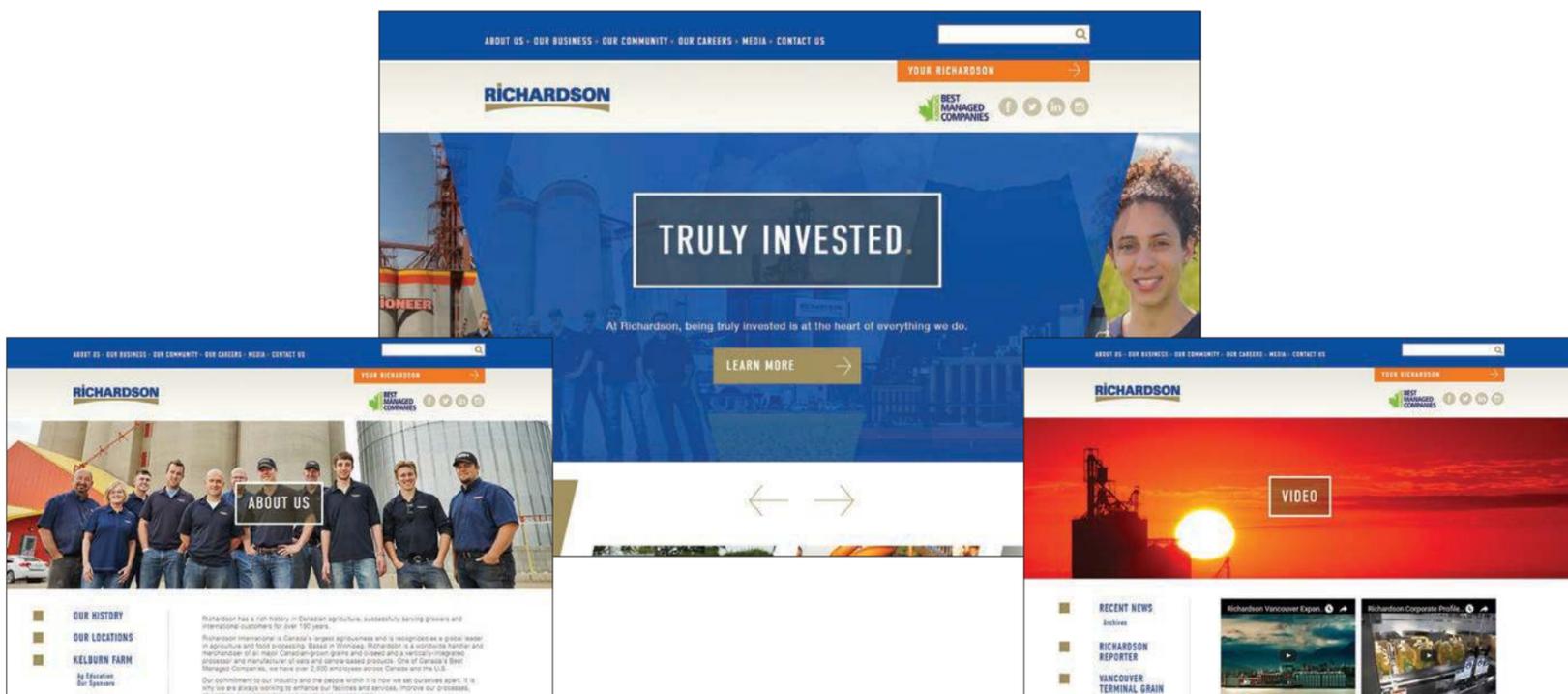


Instagram

[@richardsoninternational](https://www.instagram.com/richardsoninternational)

Join us on social media to learn more about Richardson and our industry, company events, community donations, photo contest submissions and more.

THE NEW RICHARDSON.CA



Richardson's website has received a facelift! Check out our new website to learn more about our company, see new photos and read the latest company news. The site is now live at www.richardson.ca.