

A woman wearing a white hard hat, safety glasses, an orange high-visibility vest over a grey shirt, blue jeans, and work boots stands on a gravel surface. She is smiling and looking towards the right. Behind her is a large red metal structure, possibly a conveyor system, and several large white cylindrical silos. The silos have the word "MERIDIAN" printed on them. The overall scene is an industrial or agricultural processing facility.

RICHARDSON
PIONEER

*Your Best
Begins Here*

AGRIBUSINESS DEVELOPMENT PROGRAM

FIND YOUR BEGINNING AT RICHARDSON

The thing about beginnings is that we often don't know we are in one until we look back. At Richardson, we have over 160 years of beginnings to look back on as we have grown to become the leader that shapes Canada's agriculture industry.

We can promise you that once you start here, you will not stop. You are going to learn and be inspired by new places, people and opportunities. If that is what you are looking for, there is a Richardson beginning waiting for you.

START WITH OUR AGRIBUSINESS DEVELOPMENT PROGRAM

Richardson offers a multi-dimensional program with exposure to agribusiness and agronomy. As an Agribusiness Assistant, you will have the opportunity to develop your knowledge and skillset. In this program, you will have exposure to agronomy, credit, crop inputs, transportation and logistics, quality assurance, merchandising, sales and the Richardson corporate head office.

Upon completion of the program, you will have the opportunity to continue to grow and enhance your career with Richardson.

This program is designed to help graduates identify their career path in:

- Agronomy
- Grain sales and marketing
- Agribusiness
- Crop inputs
- Operations



STUDENT CRITERIA

- Graduate of an agriculture or business degree/diploma who is interested in working in the agriculture industry
- Interested in a career in agronomy, agribusiness, crop inputs or grain marketing
- Possesses a strong sense of initiative
- Has excellent customer service skills
- Possesses a strong sense of initiative
- Has strong communication and interpersonal skills
- Is a dedicated team player

At Richardson, we are committed to providing development opportunities to our program participants.

We support employee professional development in the following ways:

- Mentoring and coaching
- Funding for external education
- Industry-specific seminars and workshops

FOCUS AREA

As an Agribusiness Assistant, you will be exposed to all areas of the Richardson Pioneer business. When you begin the program, you will be directed through three main focus areas: operations, merchandising and agronomy. These focus areas will support creating a future career path for you within the company.

AGRIBUSINESS PROGRAM SEASONS	AREA OF FOCUS	DEVELOPMENT AREAS
SUMMER <i>May - August</i>	Crop Inputs	<ul style="list-style-type: none"> • Shipping and receiving • Field tours • Operational support (fertilizer blends, deliveries) • Customer service
	Agronomy	<ul style="list-style-type: none"> • Field scouting • Tissue and soil testing • Agronomy software management • Field trial and plot management
	Facility Operations	<ul style="list-style-type: none"> • Receiving, processing and shipping commodities • Facility maintenance • Administration • Customer service
FALL <i>September - December</i>	Grain Handling	<ul style="list-style-type: none"> • Work closely with Plant Manager • Logistics coordination • Quality assurance • Grading grain • Blending and binning grain • Customer service
	Facility Operations	<ul style="list-style-type: none"> • Receiving, processing and shipping commodities • Facility maintenance • Administration • Customer service
WINTER / SPRING <i>January - April</i>	Grain Marketing	<ul style="list-style-type: none"> • Merchandising and sales • Work with Agribusiness staff • Work with Zone Merchant and Transportation department in Winnipeg • Provide support to Merchant and Plant Manager
	Operations Management	<ul style="list-style-type: none"> • Business planning • Budgeting • Scheduling
	Corporate	<p>Exposure to Richardson's corporate and divisional offices, in the business areas of:</p> <ul style="list-style-type: none"> • Agronomy, Credit, Crop Inputs, Transportation and Logistics, • Quality Assurance, Merchandising and Sales

BEGINNINGS ARE HAPPENING ALL ACROSS CANADA



British Columbia

Dawson Creek

Alberta

Alix
Beiseker
Bigstone
Wetaskiwin
Bow Island
Carseland
Dunmore
Dunvegan
Rycraft
Fairview
Falher
Forestburg
High Level
Hussar
Lacombe East
La Crete
Lamont

Lavoy

Legacy Junction

Camrose

Magrath
Manning
Nampa
Nobleford
Olds
Oyen
Provost
Sprucefield

Waskatenau

Standard
Stirling
Three Hills
Vauxhall
Vermilion
Veteran
Vulcan
Wheatland
Strathmore

Saskatchewan

Antler
Assiniboia
Balgonie
Canora
Carlton Crossing
Saskatoon
Carrot River
Coronach
Corinne
Crooked River
Tisdale
Davidson
Delisle
Dixon
Humboldt
Edenwold
Estevan
Elrose
Foam Lake
Grenfell

Hamlin

North Battleford

Imperial
Kamsack
Kelvington
Kindersley
Lampman
Langenburg
Last Mountain

Souhey

Maple Creek
Marshall
Melfort
Melville
Nokomis
Pasqua
Reed Lake
Herbert
Regina East
White City
Saskatoon

Shellbrook

Simpson
Strasbourg
Swift Current
Unity
Wadena
Wakaw
Weyburn
Whitewood
Yorkton

Manitoba

Brandon
Mollard
Brunkild
Dauphin
Dundonald
Westbourne
Grand Plains
Grandview
Landmark

Minnedosa

Red River South
Letellier
Shoal Lake
Starbuck
Steinbach
South Lakes
Stony Mountain
Swan River

Joint Ventures

Westmor Terminals
Morinville, AB
Tri Lake Agri
Killarney, MB

See where we work at richardson.ca/locations

IT STARTS WITH DISCOVERY.

“My favourite thing about Richardson Pioneer is that you get to see the full cycle of agriculture, from crop inputs to grain marketing. You get to be with growers every step of the way and help them make important decisions.”

- KATHLEEN, SALES AGRONOMIST



Hear Kathleen's story at richardson.ca/careers